



Viking ShipOwner Agreement — The flexibility you need!

A VIKING Shipowner agreement is a uniquely customizable concept that incorporates safety products, global servicing, single-source management, and financing in a variety of fixed price structures.

Liferaft Exchange

When fast turnaround time is essential, Is it better to own or rent liferafts? Actually, there's a third alternative that brings you the best of both worlds. It's called Fixed price liferaft exchange and combines a fixed annual fee with complete peace-of-mind services.

We exchange liferafts at the pier or warehouse.

How it works

At the start of the contract, existing VIKING liferafts are added to an exchange pool, and any non-VIKING liferafts are replaced* to ensure simplified, cost-efficient servicing. To replace the liferafts you can choose to:

- Purchase new liferafts or
- Pay an annual fee for VIKING-owned liferafts

Pricing of our five-year contracts is based on the number and type of liferafts on board. The newer they are and the more you have, the lower the price.

When the contract expires after 5 years, you own the original number of liferafts you brought into the exchange pool and can choose among the following options:

- Renew the contract for another 5 years
- Purchase the VIKING-owned liferafts on board
- Return the VIKING-owned liferafts on board

If two five-year terms have passed, you own all the liferafts without further costs.

Of course, it's a VIKING solution. So we've built in flexible options to give you extra freedom during the contract period and upon expiry.

VIKING liferafts manufactured more than 10 years ago will not be included in the liferaft exchange pool. These liferafts must be replaced with newer liferafts. Contact your local VIKING office to find out if your equipment qualifies for liferaft exchange.

How to get started

Contact your local VIKING safety expert to discuss which options are relevant for your operation. Important issues to discuss are the ports involved and the type and brand of equipment on board today.



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