



# Francois Marine & Offshore

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# Our Heritage

- **Owned by Swedish Stena AB, controlled by Northern Marine.**
- **Our Vision**
  - **Francois Marine & Offshore strives to be the first and preferred choice of our customers, employees and business partners in the marine and offshore industries**
- **Our Mission**
  - **We are committed to provide services with agility, flexibility, reliability and to build long term sustainable partnership with our key stakeholders.**

# Investments

- New warehouse system
- New ERP system
- New Management team
- New trucks
- Increased Agency capacity



# Supply and Agency in one go.

- Full suite of agency services in Singapore
- Own offices in China, Jakarta, Korea, Hong Kong, with a degree of third party support.
- Full suite of ship supply in Singapore, Shanghai, Korea & Rotterdam.
- Best in class support to newbuildings in Korea and China.
- Owners goods support

*Adding support from Francois together we can handle all elements on your port call.*

# Our Clients



BW Offshore



**REPSOL**



bluewater



CHINA NAVIGATION



# Singapore

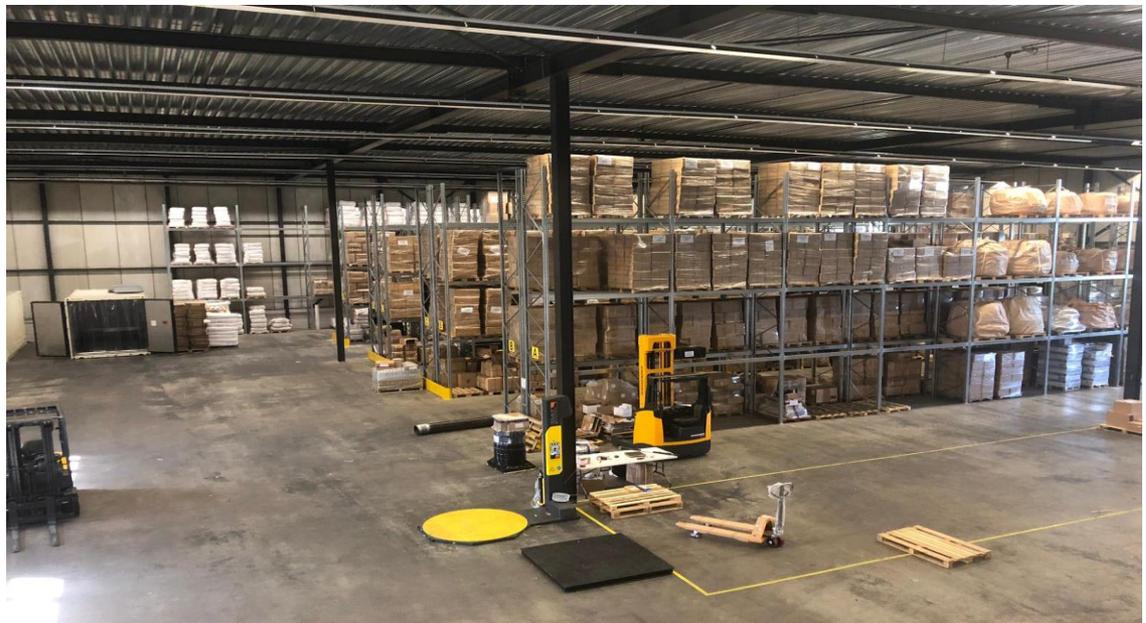


- Our facility comprises 2,500 m2 of 3-storey office space, 9,000 m2 of 2-storey warehousing
- 800 m2 of chiller and freezer facilities.
- 4 four full-sized loading bays for trailers up to 40-ft in length.
- Two dedicated loading bays for frozen stores

# Rotterdam



- Warehouse 1800m2
- Freezer and Chiller.
- Build for growth.



# Shanghai



- Warehouse 2000m<sup>2</sup>
- Freezer and Chiller
- Office space 300m<sup>2</sup>
- Direct sourcing from Manufactures
- Chinese spares
- Austen Agencu



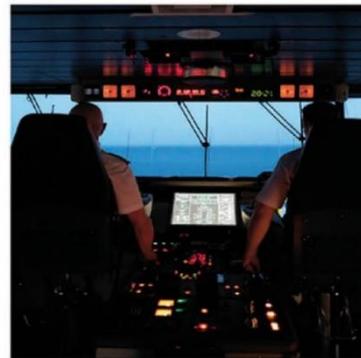
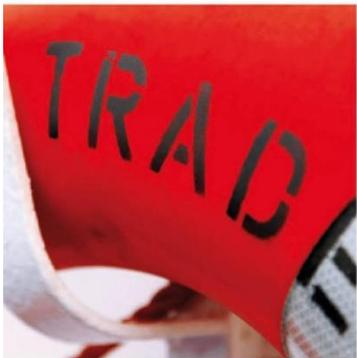
# Korea

- Warehouse 2 storey  
800m<sup>2</sup>
- Chiller and Freezer
- 1 loading ramp
- Newbuildings support  
and Korean spares
- Austen Agency



# Why Francois

- Owned by a ship owner specialized in Ferries, Tank, and Drill ships.
  - Standard supplies and products to Tank, Ferry and O&G industry
  - Direct Korean and Chinese spares sourcing. (Global shipbuilding market)
  - We can handle end to end supplies and paperwork via owned Austen agency.
  - Only chandler worldwide to have owners direct with internal experience of goods and services.
  - Positioned in two largest ports globally ARA and Singapore.
  - Partner network buying our standard for their deliveries.



We care, we innovate, we perform  
- that's what unites us.