



2012

Facts About PPG



PPG Industries

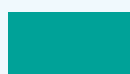
Bringing innovation to the surface.™

At A Glance

PPG: BRINGING INNOVATION TO THE SURFACE.™



PPG Industries' vision is to continue to be the world's leading coatings and specialty products company. Through leadership in innovation, sustainability and color, PPG helps customers in industrial, transportation, consumer products, and construction markets and aftermarkets to enhance more surfaces in more ways than does any other company. Founded in 1883, PPG has global headquarters in Pittsburgh and operates in more than 60 countries around the world. Sales in 2011 were \$14.9 billion.



Headquarters

GLOBAL

PPG Industries, Inc.
One PPG Place
Pittsburgh, PA 15272 USA
412.434.3131

EUROPE, MIDDLE EAST AND AFRICA (EMEA)

PPG Industries Europe Sàrl
Route de Gilly 32
1180 Rolle – SWITZERLAND
41.21.822.3000

ASIA PACIFIC

PPG Industries International, Inc.
Suites 1010-1015, 10/F,
Cityplaza One
1111 King's Road
Taikoo Shing – HONG KONG
852.2861.0918

LATIN AMERICA

PPG Industrial do Brasil -
Tintas e Vernizes - Ltda.
Rodovia Anhanguera, km 106
13180-900 – Sumaré – SP
55.19.2103.6000

BUSINESS SEGMENTS & STRATEGIC BUSINESS UNITS

PERFORMANCE COATINGS

- Aerospace
- Architectural Coatings – Americas and Asia Pacific
- Automotive Refinish
- Protective and Marine Coatings

INDUSTRIAL COATINGS

- Automotive OEM Coatings
- Industrial Coatings
- Packaging Coatings

ARCHITECTURAL COATINGS – EMEA

- Architectural Coatings – EMEA (Europe, Middle East and Africa)

OPTICAL AND SPECIALTY MATERIALS

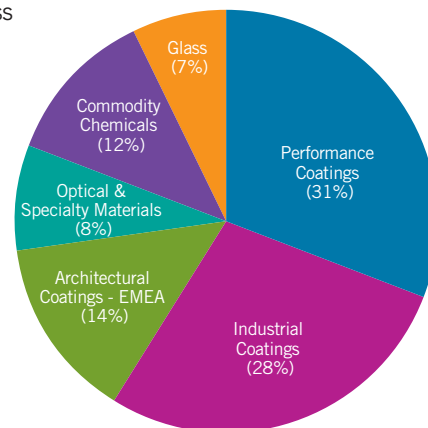
- Optical Products
- Silicas

COMMODITY CHEMICALS

- Chlor-Alkali and Derivatives

GLASS

- Fiber Glass
- Flat Glass



2011 Segment Net Sales

HISTORY

PPG Industries was founded in 1883 when Capt. John B. Ford and John Pitcairn started the first commercially successful plate glass factory in the United States at Creighton, Pa. Known as the Pittsburgh Plate Glass Co., the enterprise focused on innovation and quality ... and more than 125 years later, PPG Industries is still dedicated to these priorities.

During the company's first decade, its flat glass production expanded rapidly through new facilities and acquisitions. In 1899, the business diversified with the construction of an alkali plant in Barberton, Ohio, to supply raw materials for glassmaking – the precursor to PPG's chemicals businesses. A year later, PPG started building its coatings business by acquiring an interest in Wisconsin-based Patton Paint Co. Glass and paint provided continued growth in the 1920s, as the automotive industry and skyscraper construction expanded.

In the early 1940s, PPG entered the optical products business with the introduction of CR-39 optical monomer. This material still is used widely in prescription lenses, along with the company's array of other lens materials. In 1952, PPG established its fiber glass business, recognizing the potential of another type of glass product.

As a result of its diversification, growth and increasingly global presence, the company changed its name to PPG Industries in 1968. In the ensuing decades PPG emphasized innovation, developing specialty products, increasing process efficiency and accelerating its worldwide expansion.

In January 2008, PPG became the second-largest global coatings company when it completed its largest acquisition ever – of SigmaKalon Group, previously based in Uithoorn, Netherlands. SigmaKalon brought strong architectural paint, protective and marine coatings, and industrial coatings businesses, and it greatly expanded PPG's footprint in Western and Eastern Europe, Asia, and Africa.

Today, PPG is a global supplier of paints, coatings, optical products, specialty materials, chemicals, glass and fiber glass. Its products include well-known lines such as the *PPG PITTSBURGH PAINTS* and *OLYMPIC* Paints brands in North America, and the *SIGMA COATINGS*, *SEIGNEURIE*, *DEKORAL*, *PRIMALEX*, *UNIVER*, *JOHNSTONE'S* and *MASTER'S MARK* paint brands in other regions. Coatings by PPG protect airplanes, golf balls, circuit boards, packaging, appliances, flooring, automobiles, bridges and buildings. PPG's chemicals help to purify water, and its optical and specialty materials go into high-performance lenses as well as applications ranging from electronic passports to "green" car tires. Windows in houses and office towers, and windshields in aircraft, use PPG glass.

More than 125 years after its founding, PPG still holds true to the spirit of Ford and Pitcairn, *BRINGING INNOVATION TO THE SURFACE* to offer customers in a wide range of markets and geographic locations unique technologies, services and other solutions.

The following are trademarks and/or registered trademarks of PPG and its related entities and are used above: *Bringing innovation to the surface*, *CR-39*, *Dekor*, *Johnstone's*, *Master's Mark*, *Olympic*, *PPG Pittsburgh Paints*, *Primal*, *Seigneurie*, *Sigma Coatings* and *Univer*.

2011 REVIEW

Net Sales	\$ 14.9 billion
Net Income	\$ 1.1 billion
Earnings per Share ⁽¹⁾	\$ 6.87
Average Shares Outstanding ⁽¹⁾	159.3 million
Employees (2011 average)	38,400
Capital Spending	\$ 446 million
Research and Development	\$ 445 million

Sales & Earnings by Business Segment (millions)

	Sales	Segment Income
Performance Coatings	\$ 4,626	\$ 673
Industrial Coatings	4,158	438
Architectural Coatings – EMEA	2,104	123
Optical and Specialty Materials	1,204	326
Commodity Chemicals	1,732	370
Glass	1,061	97
Total	\$ 14,885	\$ 2,027
Corporate unallocated ⁽²⁾		(205)
Legacy items ⁽³⁾		(66)
Interest expense, net of interest income		(168)
Acquisition-related gain, net ⁽⁴⁾		9
Income before income taxes		\$ 1,597

⁽¹⁾ Assumes dilution.

⁽²⁾ Beginning in 2011, unallocated stock-based compensation costs are reported as part of other unallocated corporate expense.

⁽³⁾ Legacy items include current costs related to former operations of the company, including certain environmental remediation, pension and other postretirement benefit costs, legal costs and certain charges that are considered to be non-recurring. Legacy items also include equity earnings (loss) from PPG's approximately 40 percent investment in Pittsburgh Glass Works (the former automotive glass and services business). Beginning in 2011, Legacy items also include the earnings impact of adjustments to the company's proposed asbestos settlement liability.

⁽⁴⁾ The year ended Dec. 31, 2011, includes a second quarter 2011 net benefit stemming primarily from a bargain purchase gain, reflecting the excess of the fair value of the net assets acquired from Equa-Chlor during the quarter over the price paid.

Sales By Geographic Segment⁽⁵⁾ (millions)

United States	\$ 6,203
Other Americas	1,121
EMEA (Europe, Middle East and Africa)	5,043
Asia Pacific	2,518
Total	\$ 14,885

⁽⁵⁾ Net sales to external customers are attributed to geographic regions based on the location of the operating unit shipping the product.

MANUFACTURING LOCATIONS

PPG operates manufacturing facilities, including subsidiaries, joint ventures and minority affiliates, in the following countries:

Argentina	Egypt	Malaysia	Spain
Australia	France	Mexico	Suriname
Belgium	French Overseas	Netherlands	Switzerland
Brazil	Gabon	New Zealand	Taiwan
Cameroon	Germany	Nigeria	Thailand
Canada	Hungary	Philippines	Turkey
Chile	India	Poland	United Kingdom
China	Indonesia	Saudi Arabia	United States
Colombia	Ireland	Senegal	Vietnam
Czech Republic	Italy	South Africa	
Denmark	Ivory Coast	South Korea	

PRINCIPAL RESEARCH & DEVELOPMENT FACILITIES

Coatings: Allison Park, Pa., U.S.A.	Chemicals: Monroeville, Pa., U.S.A.	Fiber Glass: Shelby, N.C., U.S.A.	Glass: Harmarville, Pa., U.S.A.
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CORPORATE GOVERNANCE

Board of Directors

CHARLES E. BUNCH

Chairman and Chief Executive Officer, PPG Industries, Inc.

STEPHEN F. ANGEL

Chairman, President and Chief Executive Officer, Praxair, Inc.
Nominating and Governance Committee; Technology and Environment Committee

JAMES G. BERGES

Partner, Clayton, Dubilier & Rice, LLC, and retired President, Emerson Electric Co.
Audit Committee; Nominating and Governance Committee

HUGH GRANT

Chairman, President and Chief Executive Officer, Monsanto Company
Nominating and Governance Committee; Officers-Directors Compensation Committee

VICTORIA F. HAYNES

Retired President and Chief Executive Officer, RTI International
Audit Committee; Technology and Environment Committee

MICHELE J. HOOPER

President and Chief Executive Officer, The Directors' Council
Audit Committee; Nominating and Governance Committee

ROBERT MEHRABIAN

Chairman, President and Chief Executive Officer, Teledyne Technologies Inc.
Officers-Directors Compensation Committee; Technology and Environment Committee

MARTIN H. RICHENHAGEN

Chairman, President and Chief Executive Officer, AGCO Corporation
Audit Committee; Technology and Environment Committee

ROBERT RIPP

Chairman, Lightpath Technologies, Inc., and former Chairman and Chief Executive Officer, AMP Inc.
Audit Committee; Officers-Directors Compensation Committee

THOMAS J. USHER

Non-executive Chairman of the Board, Marathon Petroleum Corporation
Officers-Directors Compensation Committee; Technology and Environment Committee

DAVID R. WHITWAM

Retired Chairman and Chief Executive Officer, Whirlpool Corporation
Nominating and Governance Committee; Officers-Directors Compensation Committee

Operating Committee

CHARLES E. BUNCH*

Chairman and Chief Executive Officer

J. RICH ALEXANDER*

Executive Vice President

PIERRE-MARIE DE LEENER*

Executive Vice President

GLENN E. BOST II*

Senior Vice President and General Counsel

DAVID B. NAVIKAS*

Senior Vice President, Finance, and Chief Financial Officer

RICHARD C. ELIAS

Senior Vice President, Optical and Specialty Materials

MICHAEL H. MCGARRY

Senior Vice President, Commodity Chemicals

CYNTHIA A. NIEKAMP

Senior Vice President, Automotive OEM Coatings

VIKTORAS R. SEKMAKAS

Senior Vice President, Industrial Coatings, and President, PPG Europe

AZIZ GIGA

Vice President and Treasurer

ANUP JAIN

Vice President, Strategic Planning and Corporate Development

J. CRAIG JORDAN

Vice President, Human Resources

CHARLES F. KAHL II

Chief Technology Officer and Vice President, Research and Development, Coatings

* Member of the Executive Committee

CORPORATE SUSTAINABILITY

For more than 125 years, PPG Industries has grown and thrived by making sound business decisions. With the intent of ensuring the company's long-term viability and success, these decisions have been made with the best interests of people, profitability and the planet in mind.

Sustainability is first and foremost about being a successful business. We do what we do in order to ensure the success and lasting presence of our company for the benefit of our customers, our suppliers, our shareholders, our employees and our neighbors. But we also act in a way that helps to ensure the life and resilience of our economies, our environment, our world and our society. We believe that these two views of sustainability – sustaining PPG and sustaining the world – are not mutually exclusive.

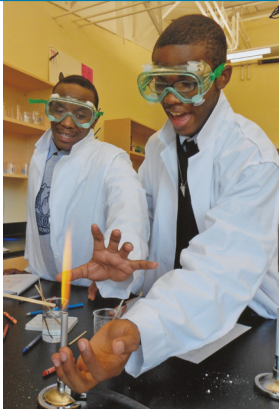
Charles E. Bunch
Chairman and Chief Executive Officer

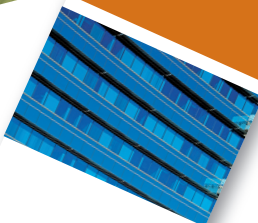
COMMUNITY INVOLVEMENT

PPG Industries seeks to reflect company interests and values by supporting various initiatives that enhance the quality of life in communities around the world where its employees and their families live and work.

For more than 60 years, the PPG Industries Foundation has supported U.S. educational and outreach programs, employee volunteerism and other charitable efforts. The foundation distributed grants totaling \$4.5 million in 2011. For more information, visit www.ppgfoundation.com.

The Global Charitable Contributions Program extends PPG's support to efforts in Canada, Europe, the Middle East, Africa, and the Asia Pacific and Latin America regions, complementing the company's history of supporting U.S. initiatives. For more information, visit www.ppg.com/globalgiving.





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