

ShipNet / ShipServ upgrade warmly welcomed

21 Mar 2002

**ShipNet
widens
TradeNet
integration**

Norwegian based ship management software provider, ShipNet, today announced a substantial upgrade to the MTML integration of its software, SNAPS, with ShipServ TradeNet. This second generation integration both speeds up performance and increases functionality.

The most significant enhancement is that SNAPS will import requisitions created on board ship using ShipLink, ShipServ's on board a requisition generator.

The power of this enhancement is underlined by the parallel announcement today of the integration of ShipLink with the ISSA catalogue. Through the combined use of the ISSA catalogue, ShipLink and SNAPS, ships' crew will be able to create accurate requisitions based on the ISSA numbering system and catalogue items and send them across ShipServ TradeNet directly into SNAPS. Using the three products will ensure that ship owners / managers will be able to give their suppliers accurate orders. ShipServ is also working with IMPA on the new CD version of its catalogue which will result in a similar integration to ShipLink.

**Graig gets
dramatic
productivity
rise**

Stephen Donovan, Purchasing Manager of Graig Ship Management, welcomed both announcements:

"We extensively utilise ShipNet's SNAPS and ShipServ TradeNet and also encourage our vessels to use the ISSA catalogue. Our managed fleet has recently doubled and the purchasing department expects to be able to handle - without significant increase in staff - these new ships through efficiency gains brought about by the integration of these products"

ShipServ and ShipNet have many other customers in common including Seatrans, Anders Utkilens Rederi, Green Management, Tschudi & Eitzen Ship Management and IUM Shipmanagement. All of these are expected to take advantage of the upgrade.

**Providing
more for
users**

Other new features will reduce the need for rekeying and improving the information available for analysis. Retyping in the current environment discourages users from entering all but the barest of details.

The new version also works significantly faster especially in the sending and receiving of documents. It now runs as a background task allowing the user to do other things within the system while documents are being sent and received.

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**From
ShipNet's &
ShipServ's
point of view**

Neill Tomlin, Sales and Marketing Director of ShipNet, commented:

"This has presented a tremendous opportunity to deliver an enhancement that our customers require. We see these integrations as one of the key drivers for our future."

Paul Østergaard, CEO ShipServ, said:

"Integration with the industry's leading software providers is a key part of our strategy. We are very pleased with the way that ShipNet has embraced our full suite of ship supply management products."

ShipNet

ShipNet AS with its head office in Oslo is the leading supplier of specialised integrated software to the shipping industry. Based on the 20 years of experience, ShipNet has developed a comprehensive range of integrated solutions for Ship owners and operators, Charterers and Liner Agents/ Operators. ShipNet sells and supports its products world-wide through subsidiary offices in New York, Singapore, and Sydney.

ShipServ

ShipServ is the leading supplier of Ship Supply Management software and solutions. It has 185 contracted customers (extensive list on www.shipserv.com) including 25 leading shipowners / managers (e.g. Anglo Eastern, Hoegh, Graig, J Lauritzen and Orion Schiffahrt, Vroon) and 160 suppliers (e.g. Alfa Laval, Aalborg Industries, Hamworthy, Hempel, Man B&W, Wartsila, MacGregor). In addition another 350 suppliers have received orders through ShipServ TradeNet. ShipServ has offices in London, Copenhagen, Oslo and Rotterdam.