Company Profile
Unisafe Marine Firefighting & Safety Equipment

Hoogvliet, The Netherlands

May 2011
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Company Profile

Our business

- Specialist in delivery and service of Firefighting, Rescue and Safety equipment
- Dräger and non-Dräger FRS equipment
- Procurement, Installation and Project management
- Located in center of Port of Rotterdam
- 24/7, 365 days a year
- More then 30 years of experience
- Key market segments: Marine, Offshore, Industry
Company profile
Part of the Dräger Group

Dräger
- Unisafe is part of the Dräger International Group. Dräger is a leading company in the field of sales and service of gas detection and breathing apparatus. Dräger focusses on the industry, fire department, police and defense market segments. There are 2 locations in The Netherlands: Zoetermeer and Hoogvliet. More than 250 employees work for your daily safety.

Unisafe
- As part of the Dräger group Unisafe focusses on the marine, offshore and inland shipping markets.
Total Care Philosophy
Your safety, our daily business

Fire fighting, Rescue and Safety
Unisafe specializes on sales and service in the field of FRS equipment. As part of the well known Dräger Safety organization we offer our customers first class products and support.

Total Care philosophy
Total Care implies that we provide a total package for all the Firefighting, Rescue and Safety equipment on board of your vessels, offshore installation or plant.
Company Profile

Key figures

- number of employees: 85 persons
- turnover 2010: €10 mln
- 25 cars for service transport
- 2x containerized offshore stations for FRS service
- 1x mobile workshop for FRS projects
- > 100,000 inspections of fire extinguishers
- > 2,500 calibrations of gas detectors
- > 3,500 inspections of BA and escape sets
- > 175 inspections on gastight suits
- > 5,000 cleaning / disinfecting of face masks
- > 3,500 inspections on inflatable life jackets
- > 2,500,000 litres of air refill
Company Profile
Customer Segments

**Offshore**
- Worldwide FRS service
- FRS supplies to end users
- New building projects

**Marine shipping**
- FRS service in the Netherlands and Belgium
- Sales to ships handlers / re-sellers
- New building projects

**Inland shipping**
- FRS service in Rotterdam
- New building projects
Quality

- Unisafe guarantees that the offered services are performed against the highest standards. The quality of our work and our organization is safeguarded by a certified Quality Management System.

Safety

- The safety of our services is safeguarded by a certified Safety Management System. This system guarantees that our employees are trained, have a high safety consciousness and are capable of performing their tasks in a safe manner.

Skilled technicians

- Employees are trained and skilled, our services will meet the required standards and regulations of all major class societies.
Company Profile
Quality & Safety

Our Quality Management System
- We are ISO 9001:2000, ISO 14001 and OHSAS 18001 certified

Our Safety Management System
- We have a certified Safety Management system for contractors

Approved Marine and Offshore Service
- Lloyds / DNV / BV / GL / ABS / RINA / RMRS
- Offshore teams according to NOGEPA (NL) / OPITO (UK) / OLF
Company Profile
Product portfolio

Fire fighting
- All types fire extinguishers
- Fixed fire suppression systems

Rescue
- All brands and types of life rafts
- Rescue boats & davits
- Lifejackets & immersion suits

Safety
- Breathing protection
- Portable gas detection
- Fixed gas detection
- Protective clothing
- and other Personal Protection Equipment
Company Profile

Service

**Fire fighting**
- Inspection of all types fire extinguishers
- Inspection fixed fire suppression systems
- CO2 / DP / Foam / FM200 / FS49C2
- Repair / Refill / hydro testing
- Spares for extinguishers & systems on stock
- Foam sample analyses

**Rescue**
- Inspection of all brands and types of life rafts
- Inspection of rescue boats & davits
- Inspection of lifejackets & immersion suits
- Inspection of hospital rescusitation
- Refill / hydro testing of oxygen bottles
Service

Safety

- Calibration of portable gas detectors & fixed systems
- Inspection of SCBA & EEBD’s
- Refill / hydro testing of air cylinders
- Inspection / repair of breathing air compressors
- Inspection of gas tight chemical suits
- Inspection of temperature & pressure equipment
- Inspection of UTI & MMC
PetroCanada / Wintershall / Heerema /
- Realisation 2006 -2010
- Fire fighting, rescue, safety, safety signs
- Installation, documentation
- Service contract for 4 years
- Project size: € 350-700k

SSP Piranema / Sevan Voyaguer / Sevan Hummingbird
- Drager NO / Sevan Marine
- Realisation 2007 – 2009
- Fire fighting, rescue, safety, safety signs
- Installation, documentation
- Project size: € 800k
Company Profile
References Offshore Projects

- Noble Drilling Ltd
- Wintershall Noorzee B.V.
- HSM
- Atlantic Esbjerg Ltd
- Vetco Aibel A/S
- Maersk Contractors
- Sealion Drilling Ltd
- Wood Group Ltd
- Diamond Offshore Ltd.
- Aker Kvaerner
- ERS B.V. / Saipem Spa
- Chevron
- Project size: 75k to 2.200k
Company Profile
References Marine Projects

- Stolt Nielsen
- Norwegian Gas carriers
- Odfjell Tankers
- Knutsen OAS Shipping
- Jo Tankers
- Tesma
- EuroTrans
- Gefo
- Stena Line
- Wagenborg Shipping
- Maersk

We service more than 600 seagoing vessels and 1500 inland barges a year.
Thank you for your attention

www.unisafe.nl

for firefighting, rescue and safety deliveries and services

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